



April 5, 2019

Mr. Peter Douglas
The Douglas Company
1716 Perrysburg-Holland Road
Holland, Ohio 43528

Peter Douglas,

I am writing this letter on behalf of Confluent Development as a recommendation for general contracting services performed by The Douglas Company on the HarborChase of Beaver Creek project, our newest assisted living and memory care community located in Beaver Creek, Ohio.

From preconstruction through project completion, we could not have been more pleased with the teamwork shown. When it came to implementing the construction phases, the county we were building in had very strict and lengthy permitting processes which threatened to cause delays. The Douglas Company team worked closely with building officials to assess the requirements and provided the design team with red-line drawings showing all the necessary changes which should be incorporated into their designs to avoid making costly errors, and keep the project on time and within budget.

The overall project exceeded our expectations. I was impressed by The Douglas Company's leadership and ability to take charge of the project as the General Contractor and keep all trades on schedule. Therefore it is without reservation I provide this recommendation for The Douglas Company and look forward to working with their team on future projects including the HarborChase of Stuart project in Florida that just broke ground last month.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Derrick', with a stylized flourish at the end.

Matthew Derrick
Development Director
Confluent Development